

# REGATTA & RACING SPONSORSHIP OPPORTUNITIES 2024

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# **REGATTA & RACING SPONSORSHIP OPPORTUNITIES**

Falmouth Sailing Week relies on financial contributions from both the business and public sectors to deliver all the elements of an exciting programme both on and off the water. It presents an opportunity for sponsors to promote their organisation and develop their brand through a dynamic, active event with a broad following.

All our sponsors will be included on the www.falmouthweek.co.uk site, which regularly attracts over 60,000 visits to the website during August alone, as well as the PoFSA website.

For enhanced sponsorship opportunities we offer a variety of packages, and this document sets out the formal levels of benefit, which are available under each. Please note this is a general overview as we work with all sponsors on a case-by-case basis to ensure mutual benefit. Many sponsors maintain a link with the week on a long-term basis.

(Sponsorship with PoFSA does not attract VAT)

### 1. PoFSA RACE MARK SPONSORSHIP: £268 in Carrick Roads and £189 in Falmouth Bay

Benefits to include:

- Business logo decal on a specified buoy.
- Brand logo included on the PoFSA and Falmouth Week website.
- Brand logo included on the PoFSA page in each of the 6 sailing & yacht club handbooks.
- Sponsor acknowledgement on PoFSA's social media and sharing of social media content.
- Business listed on the PoFSA annual sailing calendar and the chart of race marks.

# **INDIVIDUAL RACE or SERIES SPONSOR:**

- The Mylor Yacht Harbour Sunbeam Series
- The Heather & Lay Gaffer Class
- The Ajax 23 7-day series: £500
- The Piper/Rustler Class: £400
- The Shrimper 19 Class: £400
- 6-Day Hine Downing Solicitors Falmouth Working Boat Series
- The Mainbrace Carrick Rum Race
- Bay Fleet 3-Day Series: Sunday to Tuesday: £500
- Bay Fleet 3-Day Series: Thursday to Saturday: £500
- The Ancasta Champagne Race

Benefits to include:

- Sponsor acknowledgement at every opportunity including on our social media, PoFSA and Falmouth Week websites.
- Promotional opportunities at opening reception and prize giving ceremonies.
- Your business logo included on the Falmouth Sailing Week poster.
- Acknowledgement on the Notice of Race, the Sailing Instructions and on all radio traffic during Falmouth Sailing Week.
- Opportunities for promotional banners and flags to be displayed from the committee boats and the safety coordinator's boat.
- Hospitality at the Falmouth Sailing Week Reception at the Royal Cornwall Yacht Club after the Skippers' Briefing and the PoFSA autumn annual supper party.
- Tickets to the VIP concert on the Monday of Falmouth Week.

#### **BESPOKE SPONSORSHIP**

£250- £2,000

For example:

- Branded PoFSA volunteer T-shirts: £500
- Branded regatta bags for participating yachts. £500
- Sponsorship of the support RIBs for the whole regatta: £1,000
- The Falmouth Sailing Week Reception at the Royal Cornwall Yacht Club: £2,000
- Falmouth Week & PoFSA Website sponsorship: £500
- Falmouth Sailing Week Posters: £250
- Prizegiving glasses and mugs, cups and engraving: £1,000
- Perpetuate your sponsorship by donating a branded trophy to be presented for outstanding performance every year, for all time: POA
- Your own preferred suggestion

The prize giving at each of the six-host yacht and sailing clubs are a major part of any event and bring together competitors, volunteers, friends, families and key individuals. These events can also be great opportunities for brand awareness and for client / sponsor hospitality.

For more information get in touch with

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